



## WEST DES MOINES WATER WORKS BOARD OF TRUSTEES MEETING COMMUNICATION

**DATE:** April 19, 2023

**ITEM:**

6. Recommendations from Staff
  - a. Motion – Accepting Price Quotation and Authorizing Purchase and Installation of Air Compressors for Lime Press Building

**FINANCIAL IMPACT:**

The cost for this replacement is \$67,352.00. Funds will be taken from (00800-120-23021). The Capital Outlay budget contains \$100,000.00 for air compressors upgrades in FY 2023.

**SUMMARY:**

The capital funds will replace the air compressors in the lime press building. Two quotes were obtained with Air-Mach Inc having the lowest quote.

**BACKGROUND:**

The current air compressors are 27 years old and are at the end of their useful life. The air compressors are an important part of the lime press operations.

**RECOMMENDED ACTION BY THE BOARD OF TRUSTEES:**

To concur with the recommendation of staff accepting the price quotation and authorizing purchase and installation of Air Compressors for the lime press building at cost of \$67,352.00

Prepared by: 

Approved for Content by: 



Air Compressor & Machine Co. of Iowa, Inc.  
2345 Delaware Avenue, Des Moines, Iowa 50317  
P(515)263-8880, F(515)263-9522  
[www.AirMach.com](http://www.AirMach.com)

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April 10th, 2023

**Revised Proposal No. 32923-S**  
**Air Compressor Quote**

Steve Mount  
West Des Moines Water Works  
1505 Railroad  
West Des Moines, IA 50265  
(515)222-3465  
[steve.mount@wdmww.com](mailto:steve.mount@wdmww.com)

Steve:

Thank you for the opportunity to quote you Sullair compressed air products. I have quoted the following:

- Sullair 3709B - 50HP oil flooded rotary screw air compressor.
- Removal, Installation and Electrical of (2) Sullair 3709B.

Sullair compressors have a 1 year package warranty, 5 year major components and 10 year air end warranty as long as Genuine Sullair parts are used and a fluid sample is taken every 2000 hours or every 6 months whichever comes first.

Our payment terms are Net the 10th of the month following invoice date. Prices quoted are subject to Iowa sales taxes where applicable. We ship pre-pay & add using the factory's freight discount, without mark-up. If paying with a credit card a 3.5% credit card fee will be included. **Prices quoted are considered firm for 30 days.**

Please look over the proposal and let me know if you have any questions or concerns. Thanks again.

Sincerely,  
Ryan Brooker  
DOE/CAC AIRMaster+ Specialist  
Sales  
Air Mach, Inc.  
C 515.208.8727  
P 515.263.8880  
F 515.263.9522  
[www.AirMach.com](http://www.AirMach.com)

## Sullair model 3709B - 50HP Oil-Flooded Rotary Screw Air Compressor

227 ACFM capacity @ 125 PSIG full load pressure. **50 horsepower, 460V/3Ph/60Hz NEMA 4 Wye Delta Starter, TEFC Premium Efficient** drive motor. Compressor has a **Sound Attenuating Enclosure** with heavy duty intake filter, **WS Microprocessor Controller. Air Cooled Oil Cooler and Aftercooler** with moisture separator and **Timer Solenoid Condensate Drain**. Compressor is filled with **Sullube 8,000 hour 'biodegradable'** lubricant.

**Air Mach, Inc. will provide a Warranty start-up service and training after installation is completed at no charge.**

**Warranty:**

- 1 Year Package Warranty.
- 5 Year Warranty on Drive Motor, Coolers, and Air/Oil Reservoir.
- 10 Year Diamond Air End Warranty.

**Price, F.O.B. Michigan City, Indiana..... \$28,950.00 each**  
Lead Time: 20-24 Weeks

QTY 2 – Sullair 3709B – 50HP Rotary Screw Air Compressors.....	\$57,900.00
Removal, Installation and Electrical of (2) Compressors.....	\$9,452.00
	<b>Total \$67,352</b>



Note: Freight, Installation and Applicable Sales Tax are not included in Above Quoted Prices.  
Any invoice paid with a credit card will be assessed a 3.5% convenience fee.

[\*\*Air Mach, Inc. Terms and Conditions\*\*](#)